

Solapur University with UDDYAM – PAHSUI Introduces NEETISHAASTRA NEP 2020 UG: IKS Syllabus for Commerce and Management Faculty Students		
<b>Title of the Paper</b>	Syllabus for <b>NEETISHAASTRA</b> (Undergraduate Level)	
<b>Year</b>	<b>B. Com. Part-I Sem.- I</b>	
<b>Mandatory Credits</b>	2	
<b>Target Audience</b>	Undergraduate Bachelor students	
<b>Purpose</b>	To provide an overview of Indian Knowledge Systems, acquainting students with the vast and diverse knowledge that has been developed in India throughout history. The course aims to show how this knowledge remains relevant in the modern era and to inspire students to delve deeper into their own studies.	
<b>Course Structure</b>	This course is for One semester with 30 one-hour lectures each.	
<b>About Syllabus</b>	These modules aim to provide a comprehensive and engaging curriculum tailored to Management and Science students, incorporating the teachings of Chanakya and the principles from his works.	
<b>From Academic Year</b>	2025-26	
<b>Sr No</b>	<b>Heading</b>	<b>Particulars</b>
1	<b>Course Title</b>	<b>NEETISHAASTRA</b>
2.	<b>Course Code</b>	(To be assigned by Solapur University)
3.	<b>Description of The Program</b>	<p>The Indian Knowledge Systems (IKS) for Business &amp; Management Students program is tailored for future leaders, entrepreneurs, and public administrators. Drawing from the strategic, economic, and leadership teachings of Vishnugupta Chanakya, this course explores timeless principles in governance, management, and ethics.</p> <p>Students will engage with Chanakya Neeti and Kautilya's Arthashastra to understand ancient Indian contributions to leadership, administration, financial planning, project execution, diplomacy, and organizational behavior. Through case studies, comparative analysis, and strategic models, the course builds a bridge between ancient wisdom and modern management practices.</p>
4.	<b>Vertical:</b>	✓ Indian Knowledge System
5.	<b>Type</b>	Theory
6.	<b>Credit</b>	2 credits

7.	Hours allotted	30 hours
8.	Marks allotted	50 marks
9.	<b>Course Objectives of the Program</b> <ul style="list-style-type: none"> <li>• Introduce students to foundational principles of leadership, governance, and strategic planning from ancient Indian sources.</li> <li>• Explore Chanakya's role as a teacher, strategist, and economist, and examine his works for insights into business ethics and administration.</li> <li>• Analyze core concepts from Arthashastra related to public administration, fiscal policy, law, and national defense.</li> <li>• Compare ancient Indian management principles with modern theories to extract relevant, actionable insights.</li> <li>• Inspire ethical leadership, risk awareness, and social responsibility through integration of ancient knowledge into present-day management.</li> </ul>	
10.	<b>Program Outcomes</b> <p>After completing the program, students will:</p> <ul style="list-style-type: none"> <li>• Understand the life, context, and enduring contributions of Chanakya to Indian and global management thought.</li> <li>• Apply ancient Indian strategies in leadership, governance, and planning to real-world business and organizational challenges.</li> <li>• Evaluate fiscal, legal, and administrative principles from <i>Arthashastra</i> and their relevance in contemporary public and corporate governance.</li> <li>• Demonstrate ethical reasoning and responsible leadership rooted in traditional Indian frameworks.</li> <li>• Develop insights into risk management, diplomacy, warfare strategy, and organizational behavior through a historical lens.</li> <li>• Synthesize ancient and modern approaches to financial management, project execution, and decision-making.</li> </ul>	
11.	<b>Modules:</b>	
	<b>Module 1: Foundations of Indian Wisdom in Business Leadership</b>	
	<b>Module Content–</b> <ul style="list-style-type: none"> <li>• NEP 2020 and the revival of Indian Knowledge Systems</li> <li>• Life and influence of Vishnugupta Chanakya</li> <li>• Structure and themes of Chanakya Neeti</li> <li>• Leadership and governance principles</li> <li>• Strategic thinking and planning techniques</li> </ul>	
	<b>Learning Outcomes</b> - Students will be able to identify key values and models of leadership and strategic governance rooted in Chanakya's thought, and relate them to business scenarios.	

<b>Module2: Governance, Ethics, and Personal Mastery</b>	
	<b>Module Content–</b> <ul style="list-style-type: none"> <li>• Ethics in management and moral principles from Chanakya Neeti</li> <li>• Diplomacy, relationship management, and social dynamics</li> <li>• Self-discipline, personal development, and goal-setting</li> <li>• Decision-making and integrity in leadership</li> <li>• Public governance frameworks in Arthashastra</li> </ul>
	<b>Learning Outcomes</b> - Students will demonstrate an understanding of ethical leadership and personal success principles, and apply them to modern workplace and administrative situations.
<b>Module3: Economic and Administrative Strategies from Arthashastra</b>	
	<b>Module Content–</b> <ul style="list-style-type: none"> <li>• Structure and significance of Arthashastra</li> <li>• Governance, resource management, and public finance</li> <li>• Law and justice system: judiciary and punishment models</li> <li>• Defense, intelligence, and strategic operations</li> <li>• Foreign policy and diplomacy</li> </ul>
	<b>Learning Outcomes</b> - Students will analyze ancient Indian models of administration and economic management, and connect them with public policy and national governance practices.
<b>Module4: Integration with Modern Management and Business Strategy</b>	
	<b>Module Content–</b> <ul style="list-style-type: none"> <li>• Strategic financial management: ancient vs modern</li> <li>• Corporate governance and social responsibility</li> <li>• Organizational culture and behavioral insights from IKS</li> <li>• Project management and risk mitigation techniques</li> <li>• Case studies on Arthashastra's application in today's governance, business, and policy-making</li> </ul>
	<b>Learning Outcomes</b> - Students will integrate ancient wisdom into modern management tools, assess its contemporary relevance, and build ethical, visionary business strategies.
13.	<b>Semester-End Examination</b> - MCQ-based online exam conducted through the LMS. The question paper is for 100 marks. Minimum 40 marks required to pass.
14.	<b>Format of question paper: Multiple Choice Questions (MCQs)</b>
15.	<b>Live Sessions and Course material</b> - There is no live online sessions. The entire course is self-study-oriented in accordance with the syllabus prescribed by the UGC. It includes E- book, recorded videos, and assignments. The course is made available completely online through the LMS, allowing students to explore the content in a self-paced manner.

## **Detailed Syllabus**

**Aligned for Management & Business School Students/ Science Students** – Anyone can take

Lecture 1: Introduction to Ancient Indian Knowledge Systems

Overview of NEP 2020 and its objectives

Importance of ancient Indian knowledge in modern education

Lecture 2: Life and Times of Vishnugupta Chanakya

Early life and background

Political and social context of the Maurya Empire

Lecture 3: Overview of Chanakya's Contributions

Chanakya as a teacher, philosopher, and advisor

Major works and their significance

Lecture 4: Introduction to Chanakya Neeti

Structure and themes of Chanakya Neeti

Objectives and importance

Lecture 5: Leadership Principles in Chanakya Neeti

Qualities of a good leader

Leadership strategies

Lecture 6: Governance Strategies in Chanakya Neeti

Effective governance principles

Application in modern management

Lecture 7: Strategic Thinking and Planning

Strategic planning techniques

Chanakya's approach to strategy

Lecture 8: Ethics and Morality in Management

Ethical principles in leadership

Application in business management

Lecture 9: Personal Development and Success

Self-discipline and personal growth

Strategies for achieving success

Lecture 10: Diplomatic and Social Skills

Managing relationships and diplomacy

Social dynamics

Lecture 11: Introduction to Kautilya's Arthashastra

Structure and content of Arthashastra

Historical significance

Lecture 12: Role of the King and Governance

Duties and responsibilities of a ruler

Administrative strategies

Lecture 13: Public Administration in Arthashastra

Governance structure and public policies

Welfare programs

Lecture 14: Economic Administration

Resource management and economic planning

Fiscal policies

Lecture 15: Military Strategies and Defense

War strategies and defense mechanisms

Importance of espionage and intelligence

Lecture 16: Law and Justice in Arthashastra

Legal framework and judicial processes

Principles of justice and punishment

Lecture 17: Diplomacy and International Relations

Foreign policy and diplomatic tactics

Alliances and treaties

Lecture 18: Financial Management in Arthashastra

Economic systems and principles

Taxation and trade

Lecture 19: Comparative Study of Arthashastra and Modern Management

Similarities and differences

Relevance to contemporary management theories

Lecture 20: Chanakya's Influence on Modern Political Thought

Impact on Indian and global political theory

Notable modern leaders influenced by Chanakya

Lecture 21: Case Studies of Arthashastra Principles in Modern Governance

Analysis of real-world examples

Application of principles in current governance

Lecture 22: Ethics and Corporate Governance

Ethical leadership and corporate responsibility

Chanakya's principles in business ethics

Lecture 23: Strategic Management and Planning

Strategic planning techniques

Risk management and decision-making

Lecture 24: Financial Management in Ancient and Modern Contexts

Comparison of ancient financial wisdom with modern practices

Lessons for contemporary financial management

Lecture 25: Leadership Skills and Development

Developing leadership qualities

Chanakya's advice on leadership

Lecture 26: Public Welfare and Social Responsibility

Role of governance in social welfare

Chanakya's approach to public welfare

Lecture 27: Project Management and Execution

Effective project management techniques

Implementation of strategies

Lecture 28: Risk Management and Mitigation

Identifying and managing risks

Chanakya's approach to risk management

Lecture 29: Organizational Behavior and Culture

Understanding organizational dynamics

Influence of Chanakya's teachings on organizational culture

Lecture 30: Integration of Ancient Wisdom in Modern Management

Reflecting on Chanakya's teachings

Practical applications and future outlook